## PRO-FORMA ESTIMATE\*

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Manually inpt only the cells highlighted in yellow. All other cells will auto-populate.

PROPERTY: Southfork Pointe Corner (NWC St. Rose & Eastern) SQ. FT. OCCUPIED: 15.382 PROP'TY TYPE: Lowe's Shadow-anchored Retail Shopping Center CURRENT OCCUPANCY: 76% PRICE: \$3,200,000 LEASE TYPE: NNN **CURRENT VACANCY: 24%** RENTABLE SQ. FT.: 20,128 \$/SQ. FT.: \$159 YEAR BUILT: 2,004 CAM/SQ. FT.: \$0.42/mo. CAM/SQ. FT.: \$5.93/yr. NO. BLDGS.: 1 (one story) CAP RATE: 10.23% RENT/SQ. FT.: \$2.00/mo. LOT SIZE (acres): 2 LOT SIZE (sq. ft.): 78,844 \$0 ACQUISITION TOTAL......\$3,230,000 **FINANCING** FIRST TRUST DEED......\$0 Int. Rate...... 0.000% CAPITAL INVESTED......\$3,230,000 INCOME: Recapture CAM......Less Vacancy..... \$77,525 (current occupancy) \$113,904 (current vacancy) ANNUAL GROSS INCOME..... \$446,693 C.A.M./sq. ft./yr.....\$101,445 **EXPENSES:** Occupancy: per pp. 17 & 19 of Appraisal, based on rent Mng'mt. Fee... 4% roll provided to appraiser without updated lease info \$17,868 or proof of lease extensions. Investor to verify info. Line item expense..... n/a Rental Income: per Appraisal rent roll, average rent per Line item expense..... n/a tenant is \$2.68; asking for vancancy is \$2.25; area comps Line item expense..... n/a \$1.75-\$2.50 for new tenants (see p. 17 of Appraisal). Line item expense..... n/a Purchase Price: \$3.2M is Appraiser's recommendation; Line item expense..... n/a bank took property backat auction (8-22-11) for \$2.86M Line item expense..... n/a Fill Vacancies: small space: 85% occ., 11.75% cap, income: \$375,861/yr., \$31,322/mo.; large space: 91% Line item expense..... n/a occ., 12.85% cap, \$411,211/yr., \$34,268/mo.; 100% occ. Line item expense..... n/a = 14.37% cap, \$459,691/yr., \$38,308/mo. Line item expense..... n/a ANNUAL TOTAL EXPENSES ..... \$119,313 % of Income..... 26.71% NET OPERATING INCOME..... \$327,380 ANNUAL PRINCIPAL & INTEREST PAYMENT..... \$0 ANNUAL NET INCOME (NOI)..... \$327.380 \$27,282 /mo. Annual Rate of Return..... 10.14% PRINCIPAL REPAYMENT..... \$0 % of Investment..... 0.00% DEPRECIATION (Improvement)..... 80% \$93,091 Years Depreciated..... 27.5 TAX SHELTER CASH VALUE..... \$26,065 % of Investment..... 0.81% \$96,000 APPRECIATION..... % of Investment..... 2.97% TOTAL YEARLY BENEFITS..... \$449.446

\*This Pro-forma is an estimate only. It has been prepared in good faith and to the best of my knowledge and ability. I do not assume any responsibility for unintentional errors. This information is not to be construed as legal and/or tax advice. Investors are encouraged to consult their own legal and/or tax counsel at their discretion. \*PAST PERFORMANCE IS NO GUARANTEE OF FUTURE RETURNS.

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13.91%

TOTAL RETURN ON INVESTMENT.....